Teacher Answer Key

Case Study

1. Ramon did right by using the AI suggestion as a starting point and verifying it against actual facts before using it. If he had submitted inaccurate numbers, he would have misrepresented his qualifications — which could end his candidacy or even his employment if discovered. The reading specifically says AI should improve presentation of real experience, not fabricate it.

2. The specific, quantified version uses the language of logistics coordination — inventory accuracy, inbound shipments, SKUs — which are keywords an ATS system would match against the job description. The vague phrase 'helped with receiving' would likely fail keyword matching and be filtered out before any human reviewer considered Ramon's application.

Multiple Choice

1. D

2. D

3. A

Matching

1-B, 2-E, 3-D, 4-A, 5-C

Fill-in-the-Blank

1) 75, 2) draft, 3) questions

Short Answer (Sample Responses)

Q1: Using the employer's own language to describe skills you genuinely have is simply clear communication — describing the same real experience in terms the employer recognizes. What would be dishonest is including keywords for skills or experience you don't actually have, or fabricating metrics and accomplishments. The test is whether the underlying facts are accurate.

Q2: A generic AI cover letter signals that the candidate didn't invest enough effort to write something specific, which may suggest they are not genuinely interested in this particular role. It also signals that the candidate may be applying to hundreds of positions indiscriminately rather than targeting this role specifically — which is often a negative signal in competitive hiring processes.

Q3: Asking intelligent questions about strategic challenges demonstrates that you have done serious research, that you understand the business context you are

entering, and that you are thinking about how you can contribute — not just about what the job offers you. This distinguishes a thoughtful candidate from the majority who ask generic or no questions at all.